

Information available from Octopus further to PRIIPs and MiFID II

The introduction of the Markets in Financial Instruments Directive II (MiFID II) and the Packaged Retail and Insurance-based Investment Products (PRIIPs) regulations in January 2018 changed the requirements for investment managers and financial advisers in relation to providing information about costs and charges to clients.

The information that we have available for advisers further to these regulations is set out below.

PRIIPs

What products does PRIIPs apply to?

PRIIPs applies to all Octopus venture capital trusts (VCTs). None of our other products fall within the PRIIPs framework.

What is a KID?

All PRIIPs products need to have a **Key Information Document (KID)**, which is available to investors prior to investing. It's designed to help them understand the specific details about the PRIIP, such as risks and performance scenarios.

Does Octopus have KID documents?

Yes. KIDs for each of our VCT funds can be found on our website.

MiFID II costs and charges disclosure requirements

What products do the MiFID II costs and charges disclosure requirements apply to?

The products and services that fall under MiFID II from an Octopus perspective are the Octopus Inheritance Tax Service, Octopus AIM Inheritance Tax Service, Octopus AIM Inheritance Tax ISA, Octopus EIS portfolios, Octopus Eureka, Octopus Portfolio Manager and Octopus Titan VCT ISA.

Ex-ante (pre-sale) disclosure of costs and charges

Octopus product brochures include information relating to all costs and charges. In addition, we have a separate "Ex-Ante Costs and Charges" document for each product that follows the MiFID framework format and is available on our website.

What is the basis for the charges shown in our Ex-Ante Costs and Charges document?

We use actual charges incurred by existing investors in the previous period and project them as an expected charges figure for subsequent years.

Are adviser charges included in the Ex-Ante Costs and Charges document?

No they aren't. But we can provide bespoke illustrations, which include both adviser fees and product charges that can help advisers meet their own ex-ante disclosure requirements for clients. These illustrations can be created via our website, or requested by email from illustrations@octopusinvestments.com.

Ex-post (post-sale) disclosure of costs and charges

Quarterly

We are required to provide clients with a quarterly valuation statement for our discretionary managed services. This includes a current valuation of their portfolio, the performance of the portfolio over the period, relevant benchmarks and product charges incurred during the period.

Are adviser charges included in the quarterly valuations?

Yes, we include adviser charges where we have facilitated payment of them from an investor's portfolio. We report these as a separate line in the quarterly valuations.

Can an investor or adviser request a more detailed breakdown of costs and charges?

Yes, if the information in the quarterly valuation is not sufficient, you can contact our Client Relations team on **0800 316 2295**. They will be able to provide you with a PDF valuation statement containing all the activity within the period.

Annually

In addition to an annual valuation statement, we will provide investors with an "Ex-Post Costs and Charges" statement each year that summarises the costs and charges incurred by the investor in relation to the product, for the previous twelve months, in the standard format required by MiFID.

Costs and charges are split into service and products costs and shown as a total figure as well as percentage of the investment. We also show the impact of costs and charges on the performance of the investment over the twelve-month period.

When are annual Ex-Post Costs and Charges statements issued to investors?

The statements cover twelve-month periods ending on 5 April each year and are made available to investors as soon as possible following this date.

Are adviser charges included in the Ex-Post Costs and Charges statement?

Yes, we include adviser charges where we have facilitated payment of them. These are shown on a separate line.

What if post-sale costs and charges information is required at other times?

Up-to-date information, including costs and charges incurred, is available at any time via our secure portal. If you need help using it for the first time, please get in touch on **0800 316 2295**.

European MiFID Template (EMT)

The purpose of the EMT is for advisers to be able to gather information from multiple managers in a standard format and create a bespoke statement for each client they provide portfolio management services to. You can then also add your own charges.

For products such as our VCTs, the template includes target market information along with ex-ante and ex-post product costs and charges. For discretionary managed services such as our BPR-qualifying portfolios and EIS portfolios, the EMT includes target market information only.

These are available on our website or can be requested from our Business Development team.

Are adviser charges included in the EMT?

The EMT does not contain adviser charges. Only costs that relate to the product are included within the EMT.